



JP Morgan Diversified Industries Conference 2012

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V.P. Investor Relations

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lyondellbasell
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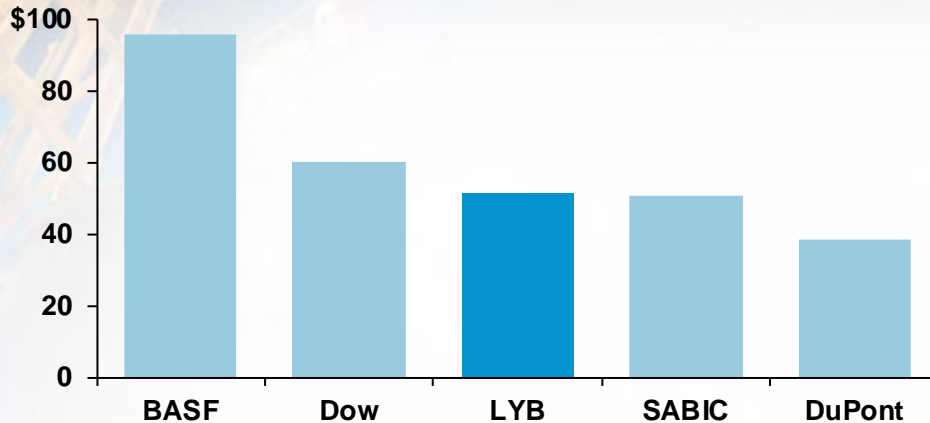
Information Related to Financial Measures

- We have included EBITDA and adjusted EBITDA in this presentation, which are non-GAAP measures. However, EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. For purposes of this presentation, EBITDA for predecessor periods (prior to May 1, 2010) means earnings before interest, taxes, depreciation, amortization and restructuring costs, as adjusted for other items management does not believe are indicative of the Company's underlying results of operations such as impairment charges, reorganization items, the effect of mark-to-market accounting on our warrants and current cost inventory adjustments. EBITDA for successor periods (on or after May 1, 2010) means earnings before interest, taxes, depreciation and amortization, as adjusted for the same items, to the extent applicable in the successor periods. EBITDA also includes dividends from joint ventures. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. See slides at the end of this presentation for reconciliations of EBITDA to net income.
- In our predecessor period, we utilized a combination of First In-First Out and Last In-First Out inventory methods for financial reporting. For purposes of evaluating segment results, management reviewed operating results using current cost, which approximates LIFO. As supplementary information, and for our segment reporting, we also provide EBITDA information on a current cost basis for predecessor periods. In our successor periods, we have utilized the LIFO inventory methodology and EBITDA information for periods after our emergence is on a LIFO basis.

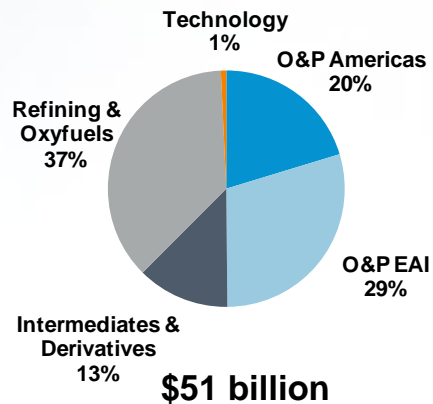
World-Class Scale With Leading Market Positions

2011 Revenues

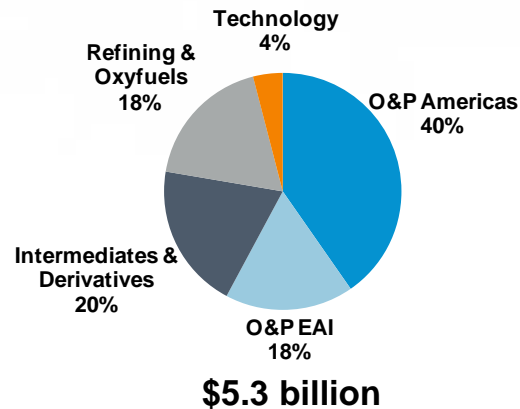
(\$ in billions)



2011 Sales



2011 EBITDA



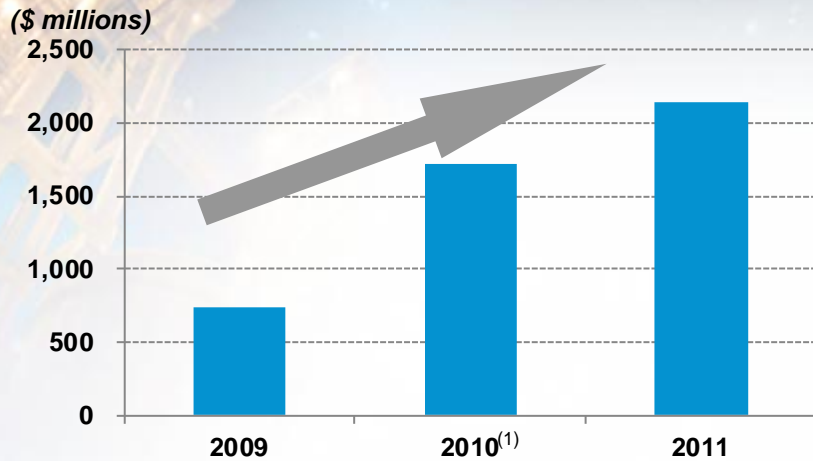
Notes: Sales segment distribution excludes Other and Intersegment sales.
Source: Capital IQ and LYB.



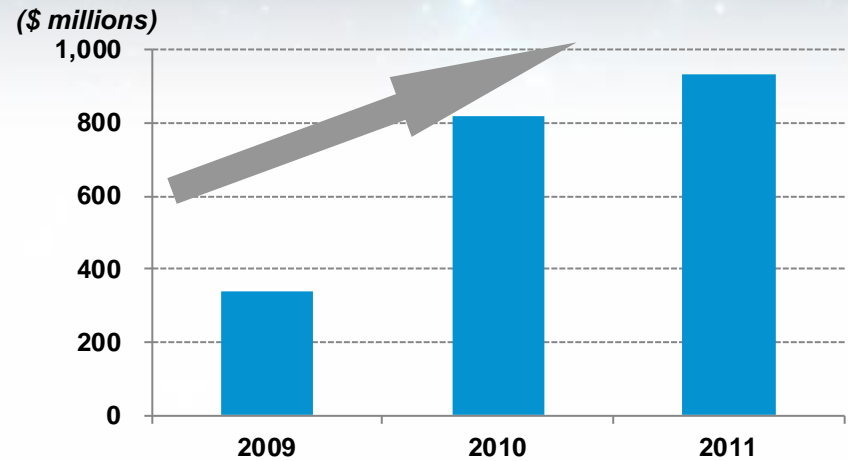
Channelview, Texas

Our Key Segments Have All Performed Well

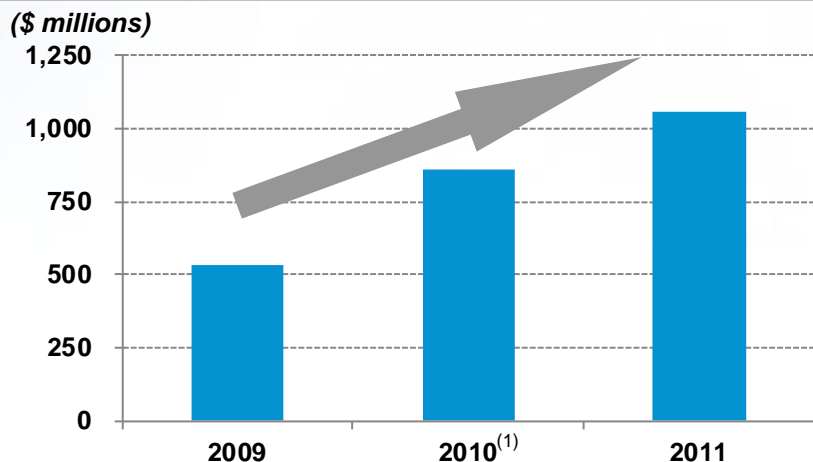
O&P – Americas EBITDA



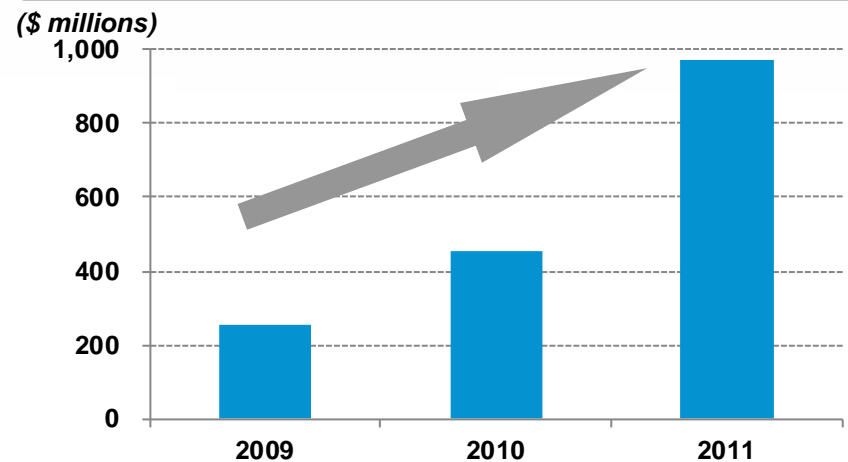
O&P – EAI EBITDA



I&D EBITDA



Refining & Oxyfuels EBITDA



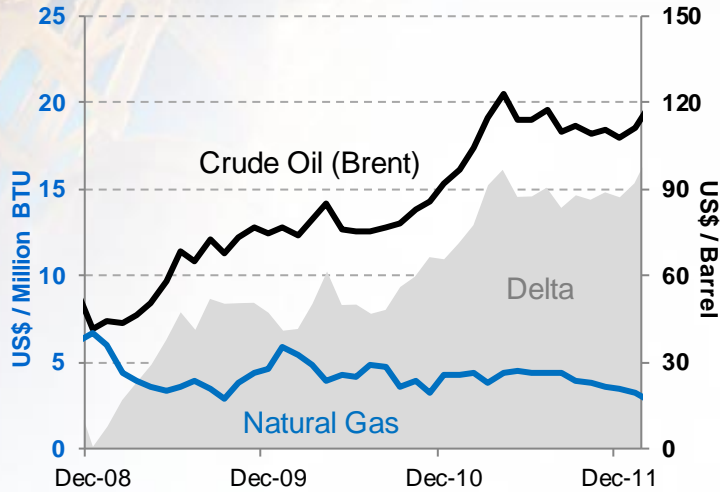
(1) 2010 EBITDA excludes lower of cost or market (LCM) inventory adjustments of (\$34) million and (\$8) million for O&P Americas and I&D, respectively.

Key Drivers Of Business Segment Performance

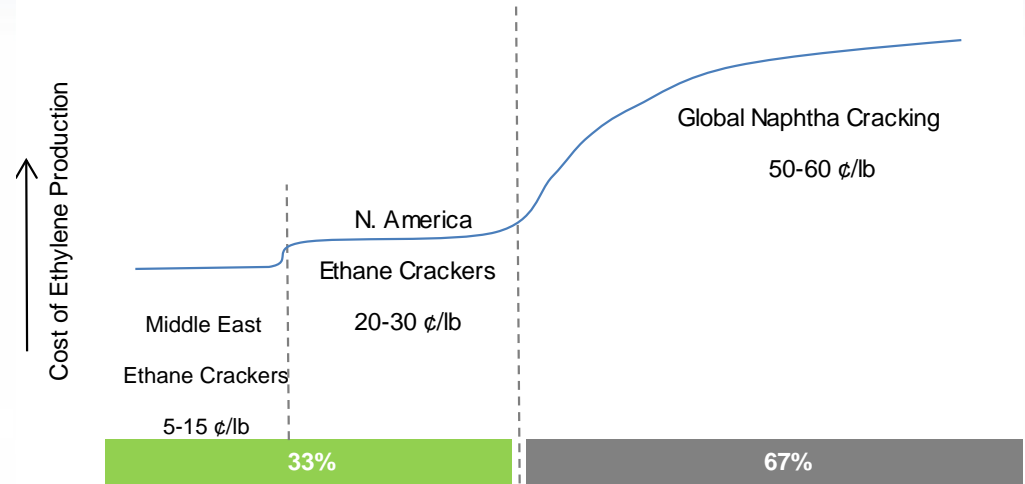
- Olefins & Polyolefins - Americas
 - U.S. natural gas / “Ethane Advantage”
 - Cyclical upside
- Olefins & Polyolefins – EAI
 - Differentiated products and JV’s
 - Restructuring
 - Cyclical upside
- Intermediates & Derivatives
 - Proprietary technology
 - Global durable goods demand
 - U.S. natural gas pricing
- Refining & Oxyfuels
 - Maya 2-1-1 spread
 - Cost improvements
 - Gasoline price vs. natural gas cost
- Technology
 - Strong catalyst sales
 - Excellent licensing position

O&P Americas: Natural Gas vs. Crude is Currently the Dominant Factor

Crude Oil vs. Natural Gas Price



Global Capacity Cost Curve

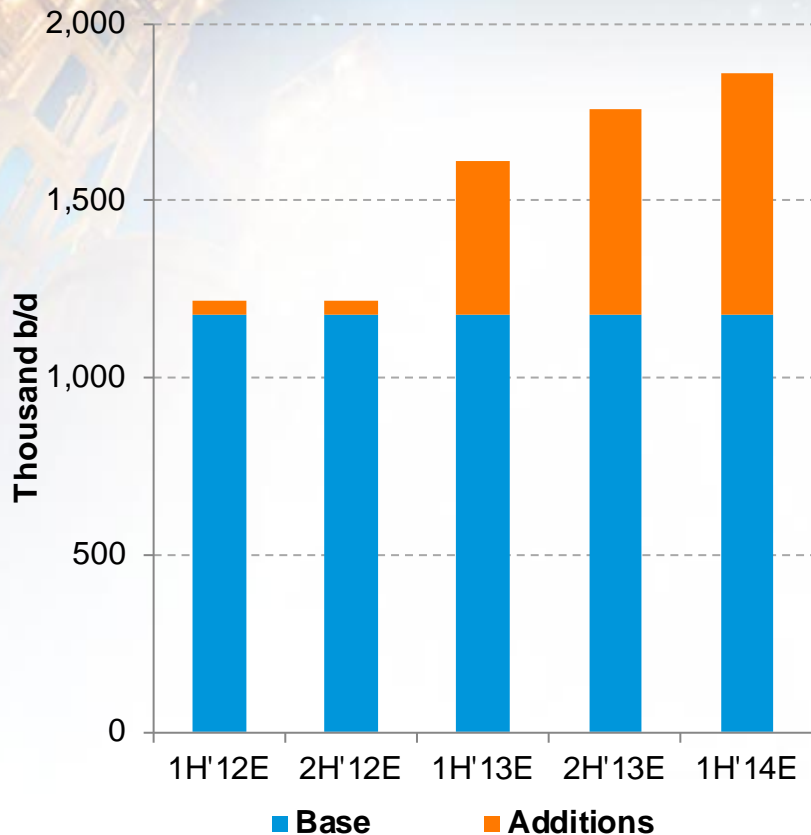


- Raw material factors define regional competitiveness

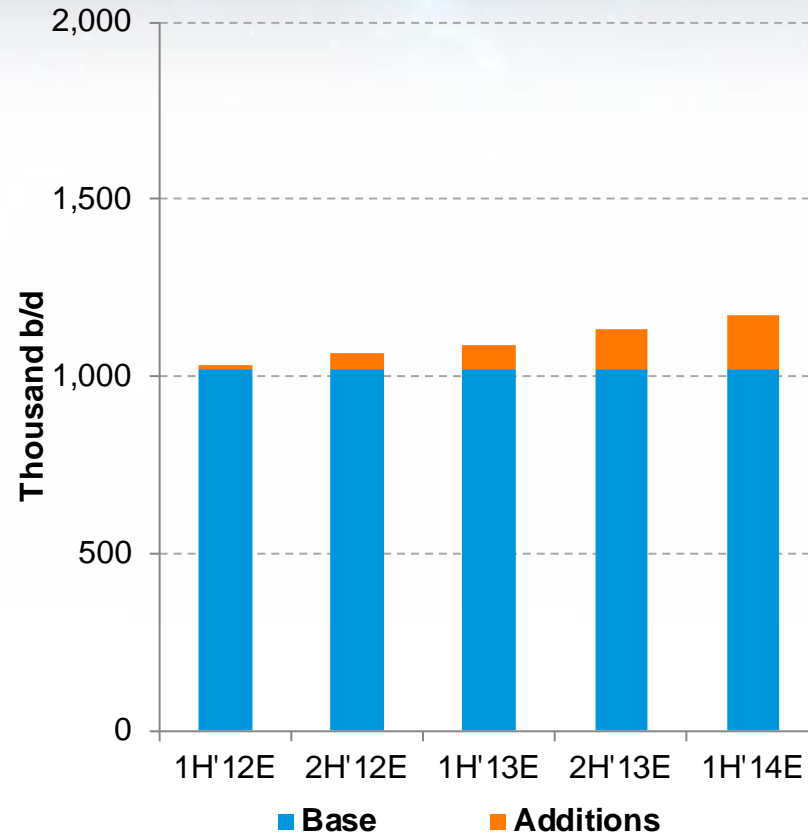
Source: CMAI as of February 2012.

Ethane Fractionation Capacity Additions Are Forecast To Outpace Consumption Capabilities

Mont Belvieu Ethane Fractionation Capacity



US Ethane Demand

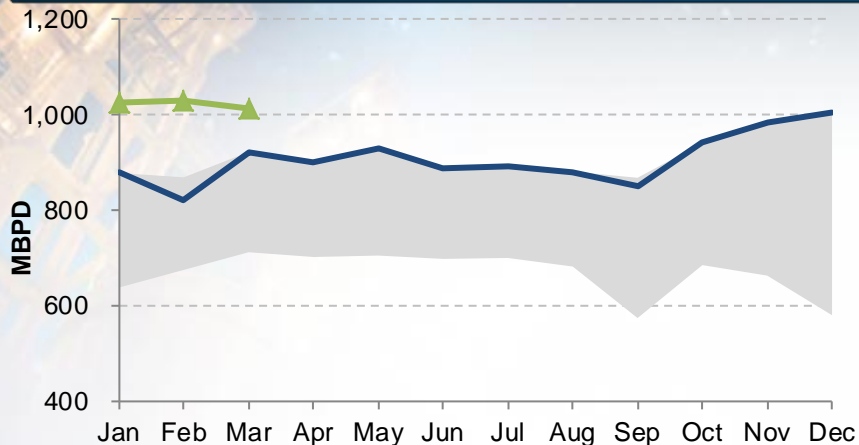


Infrastructure projects should bring NGLs to the Gulf Coast and help ensure supply security for petrochemical growth projects

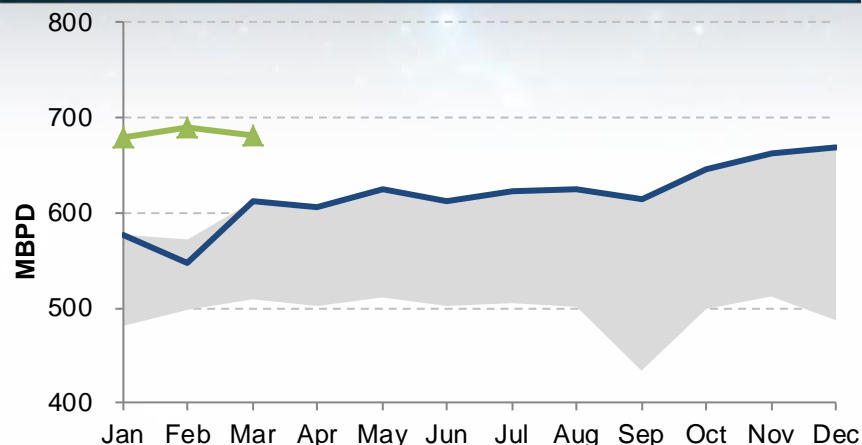
Source: EAI, Goldman Sachs, company announcements, LYB estimates.

Ethane and Propane Production and Inventories at Historic Highs

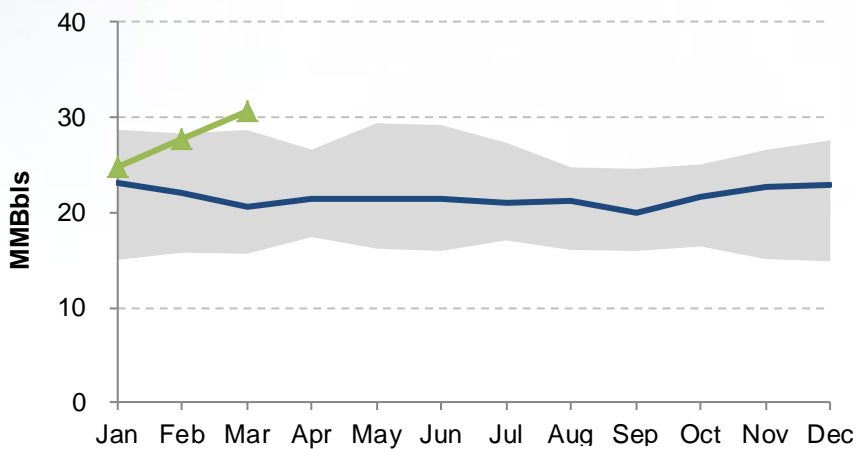
U.S. Ethane Production



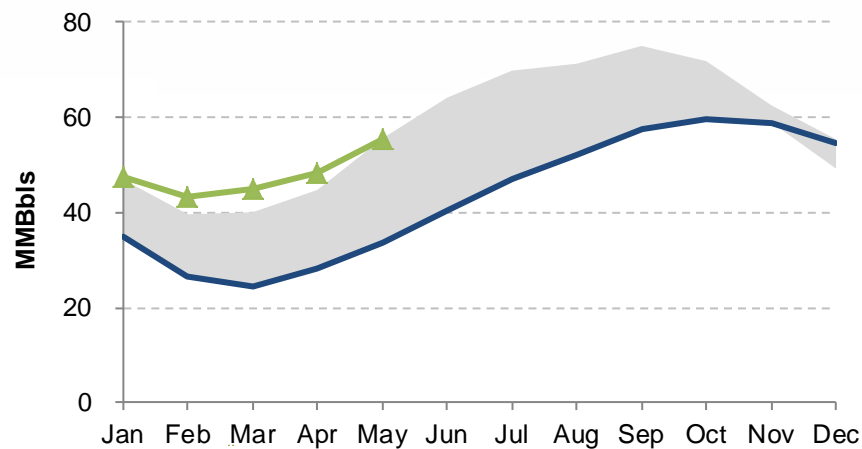
U.S. Propane Production



U.S. Ethane Inventory



U.S. Propane Inventory



Source: EIA.

— 2007 - 2011 Range

— 2011

—▲ 2012

EAI Restructuring – Increasing Earnings

Focus business management processes

- Increase efficiency by moving many functions to The Netherlands
- Maximize value from existing assets

Segment markets and customers

- Differentiate service between specialty and commodity segments
- Optimize cost-to-serve

Create one sales organization

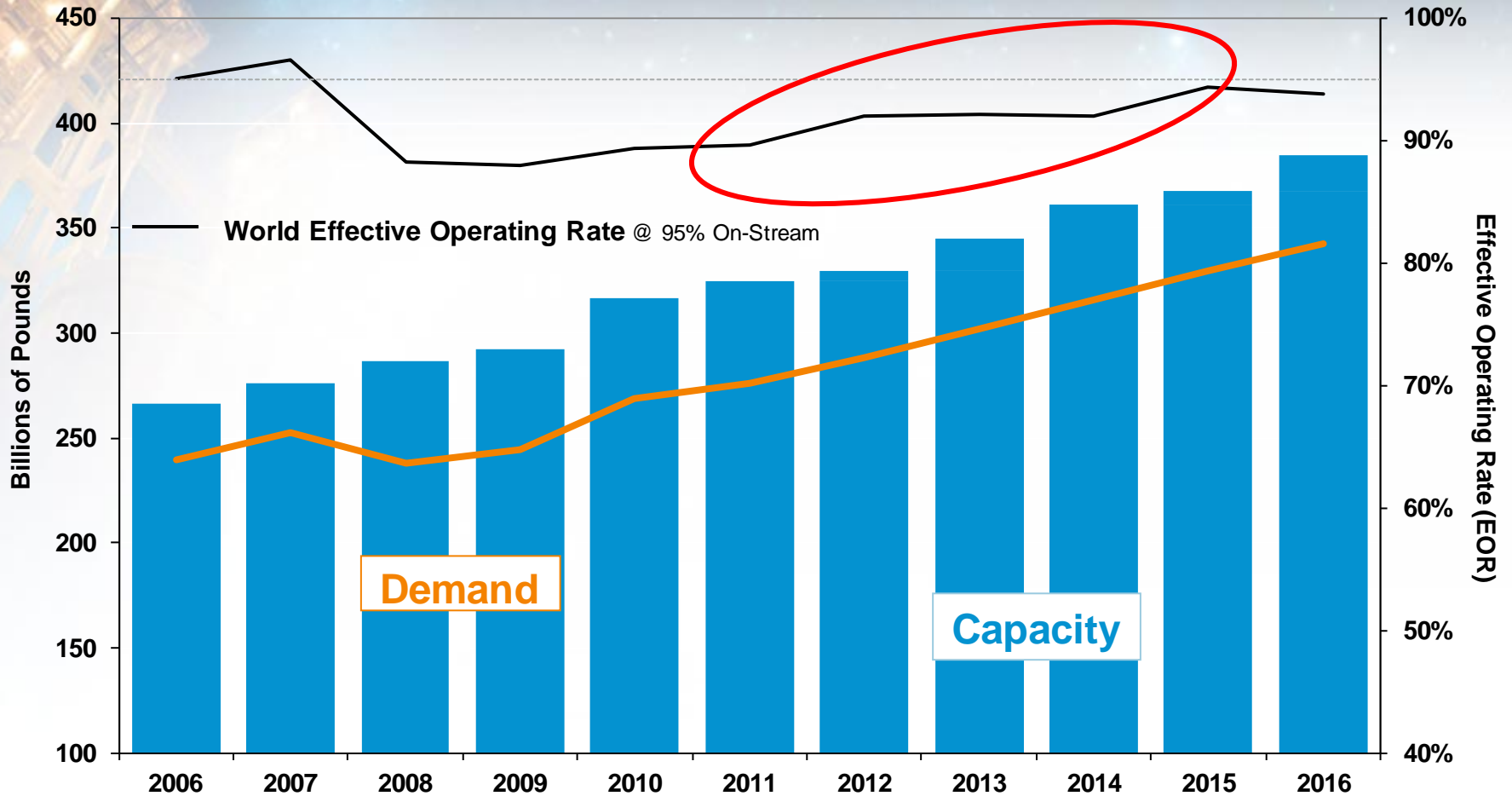
- Reduce channels to market
- Optimize customer coverage

Simplify supply chain processes

- Simplify processes
- Re-balance customer service teams

Potential exists for ~\$200 million in cost savings and efficiencies

Cyclical Upside is a Positive Story

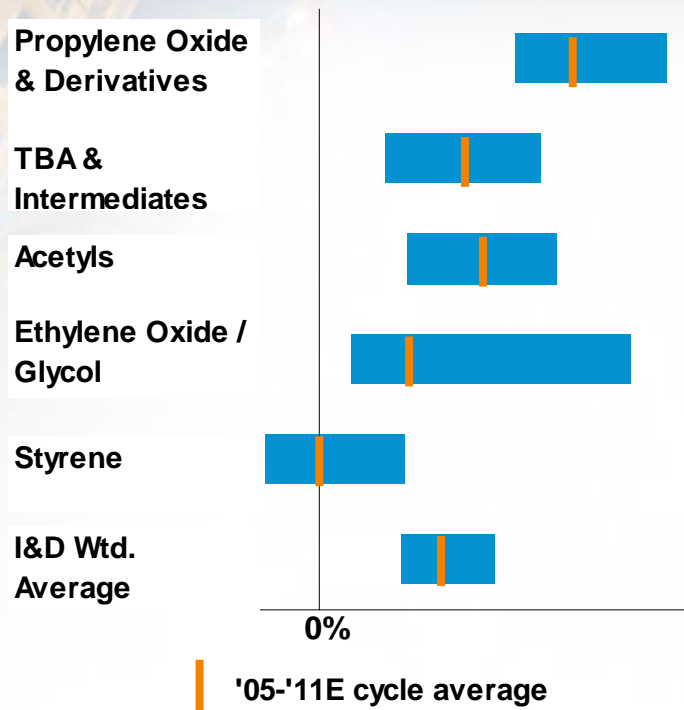


Balance begins to shift in favor of producers in 2012 / 2013

Source: LYB,CMAI 2/22/12.

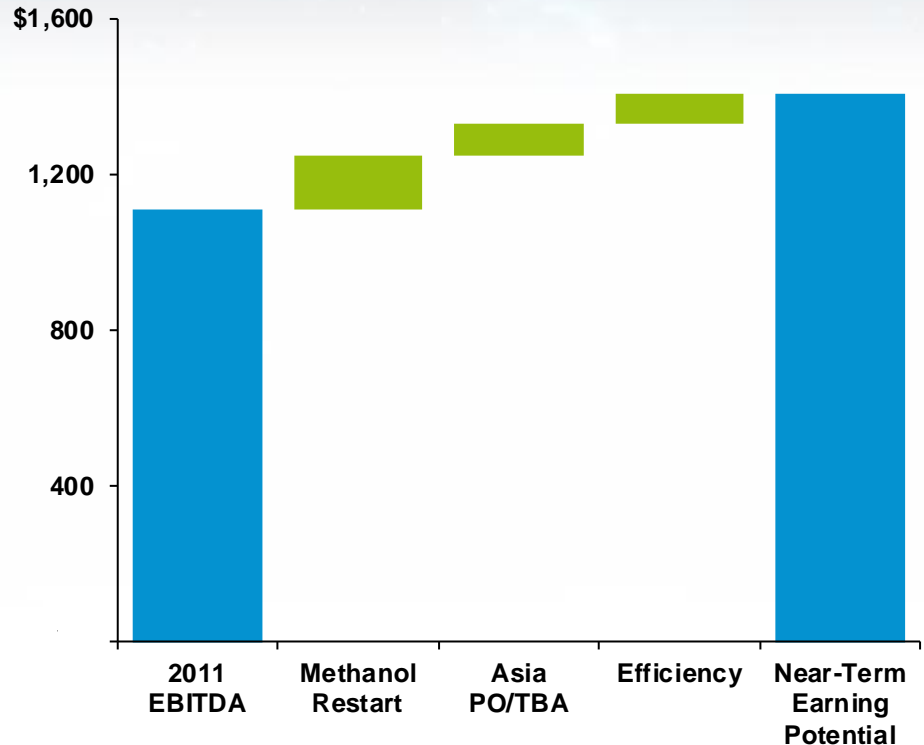
Intermediates and Derivatives: Highly Profitable Balanced Portfolio

Relative EBITDA Margin Range



High Return Growth and Earnings Potential

(\$ in millions)



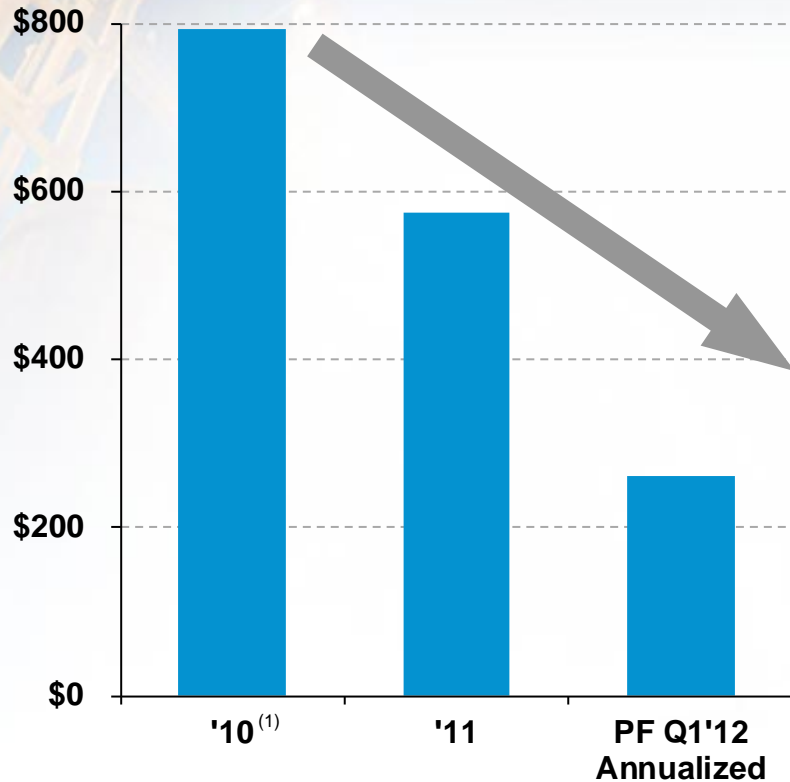
- Diverse product mix with average EBITDA profit margin of ~14%
- Propylene Oxide is a consistent segment leader in profitability
- Future benefit of \$270 - \$330 million from growth / efficiency

Source: Based on company estimates of propylene and propylene oxide prices. Methanol pricing based on CMAI spread between oil and gas.

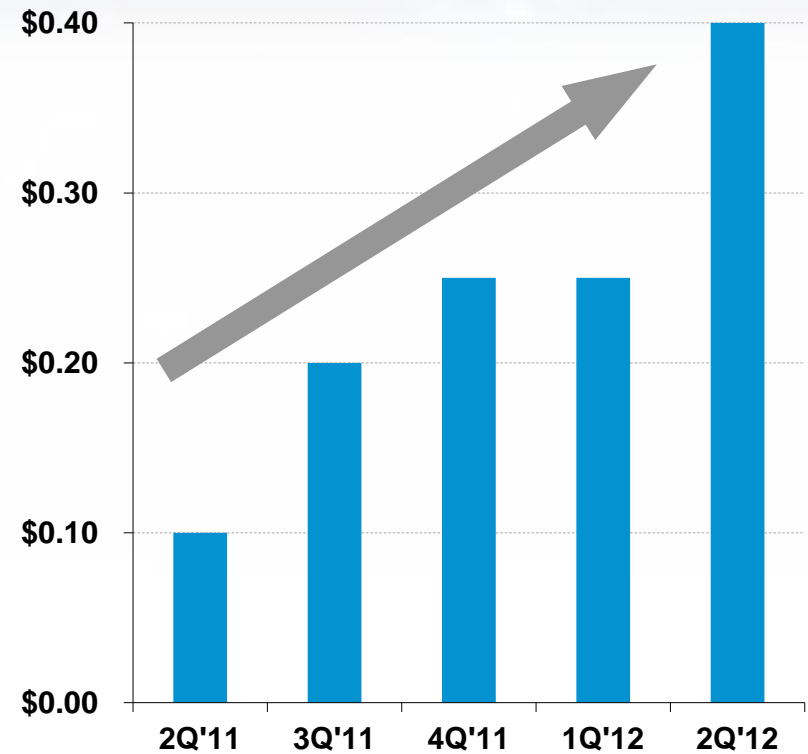
Returning Cash to Shareholders Through Dividends

Net Interest Expense Excluding Refinancing Premiums

(\$ in millions)



LYB Regular Dividend History

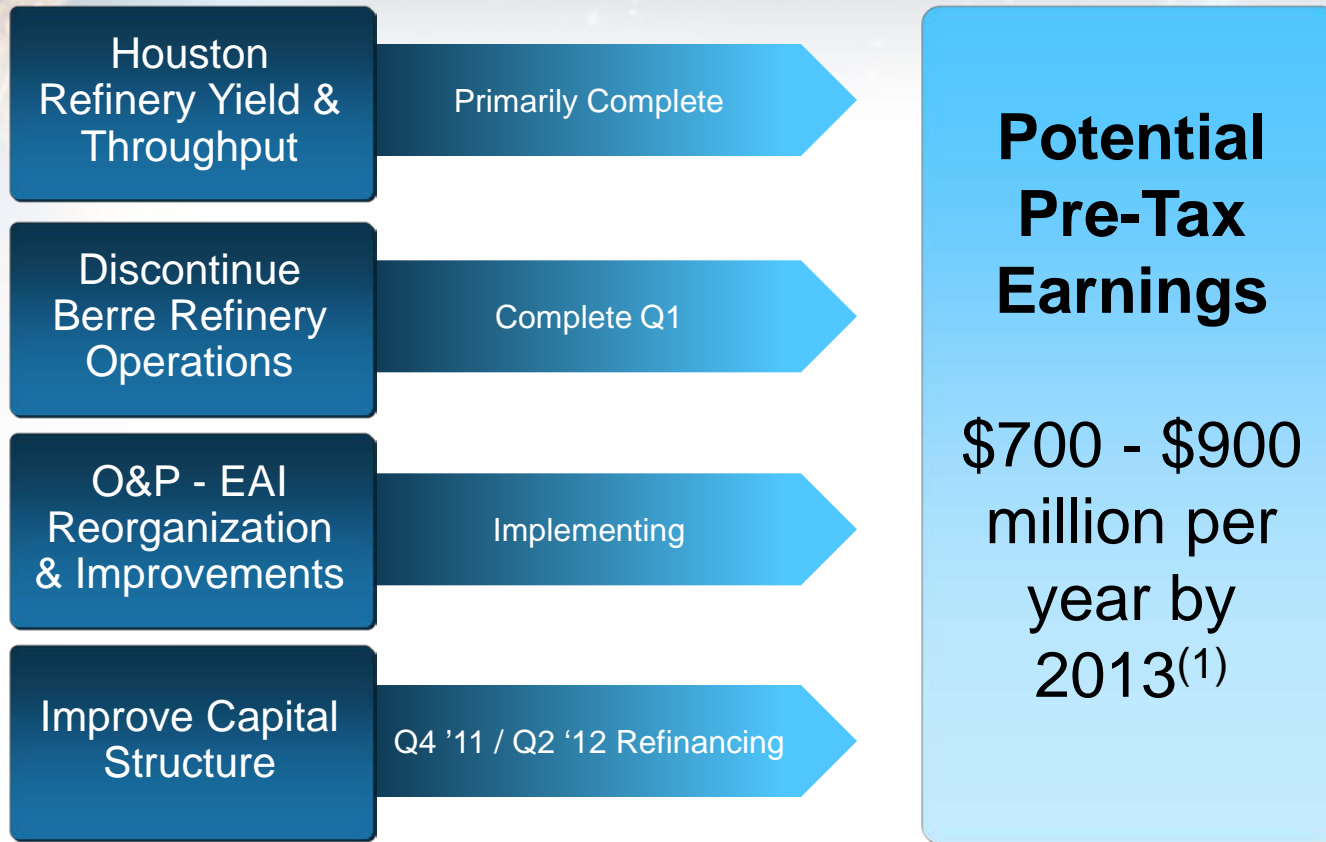


- Regular dividend provides a ~4% yield

Source: LyondellBasell estimates.

(1) 2010 interest is for successor period (5/1 – 12/31/2010) on an annualized basis.

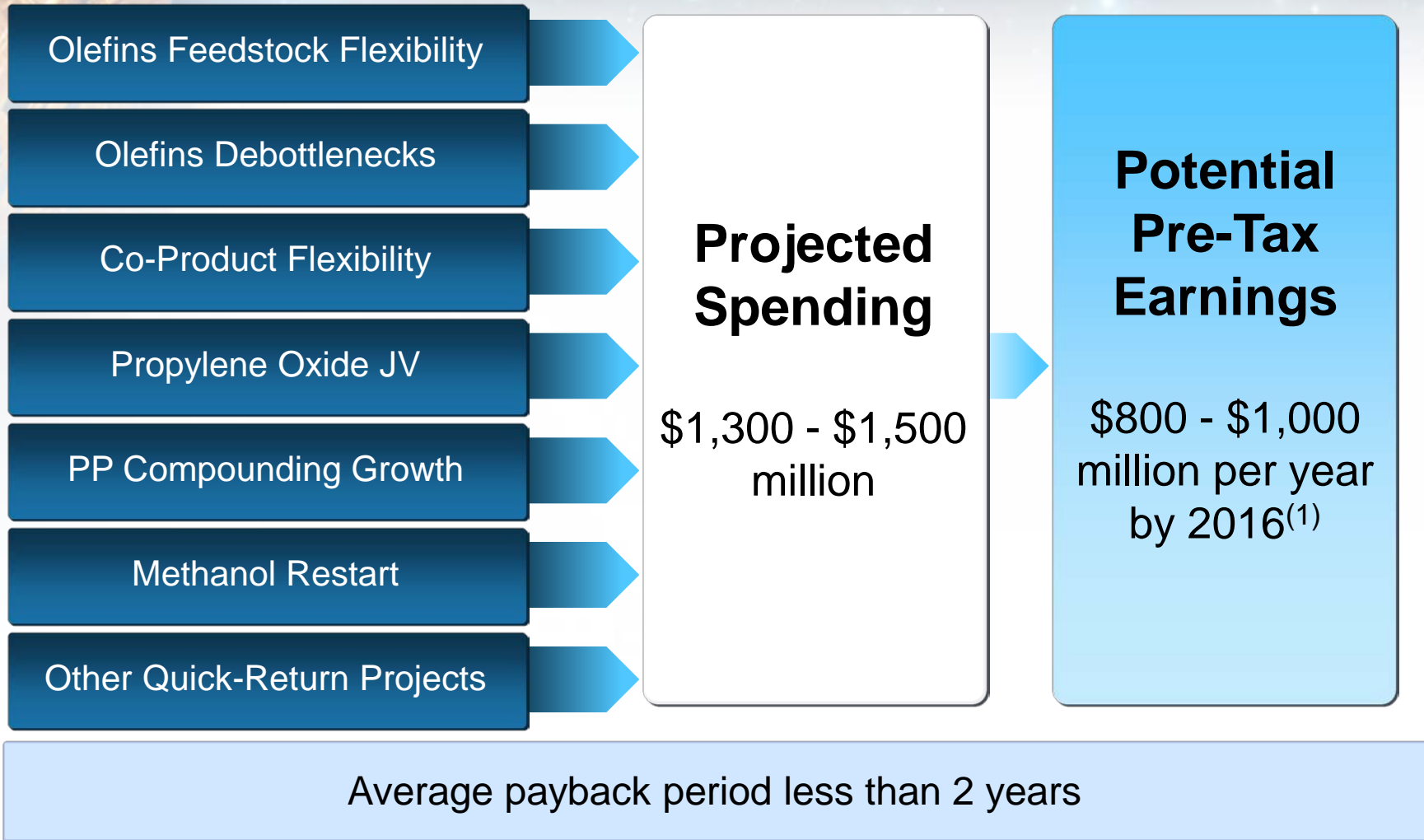
Operational and Financial Improvements



Minimal investment for high return

(1) Company estimate based on historic industry margins and costs.

Significant High-Return Growth Opportunities



(1) Company estimate based on historic industry margins and costs.

Industry Trends Provide Further Upside

Olefins Cycle

Ethane Supply /
Demand

Refining Industry
Rationalization &
Feedstock Flexibility

**Potential Additional
Pre-Tax Earnings
Through the Cycle**

~\$2 - \$3 billion / year

2009 Reconciliation of EBITDA to Net Income

Reconciliation of EBITDA to Net Income

	Predecessor				
	2009				YTD
	Q1	Q2	Q3	Q4	
(Millions of U.S. dollars)					
Segment EBITDA: ^(a)					
Olefins and Polyolefins - Americas	\$ 20	\$ 207	\$ 272	\$ 244	\$ 743
Olefins and Polyolefins - Europe, Asia, International	(5)	109	186	51	341
Intermediates and Derivatives	148	110	143	134	535
Refining and Oxyfuels	93	62	107	(7)	255
Technology	66	101	66	76	309
Other	68	(52)	9	28	53
Total EBITDA	390	537	783	526	2,236
2010 LCM inventory valuation adjustments	-	-	-	-	-
Total EBITDA excluding 2010 LCM inventory valuation adjustments	390	537	783	526	2,236
Add:					
Income (loss) from equity investment	(20)	22	(168)	(15)	(181)
Unrealized foreign exchange (loss) gain	15	98	141	(61)	193
Gain on sale of Flavors and Fragrances business	-	-	-	-	-
Deduct:					
2010 LCM inventory valuation adjustments	-	-	-	-	-
Depreciation and amortization	(416)	(479)	(443)	(436)	(1,774)
Impairment charge	-	(5)	-	(12)	(17)
Reorganization items	(948)	(124)	(928)	(961)	(2,961)
Interest expense, net	(425)	(498)	(441)	(413)	(1,777)
Joint venture dividends received	(2)	(7)	(12)	(5)	(26)
(Provision for) benefit from income taxes	432	87	332	560	1,411
Fair value change in warrants	-	-	-	-	-
Current cost adjustment to inventory	(41)	18	88	(36)	29
Other	(2)	(2)	(3)	3	(4)
Net loss	(1,017)	(353)	(651)	(850)	(2,871)
Less: Net loss attributable to non-controlling interests	1	2	1	2	6
Net loss attributable to the Company	\$ (1,016)	\$ (351)	\$ (650)	\$ (848)	\$ (2,865)

(a) Predecessor segment operating income and EBITDA were determined on a current cost basis.

2010 Reconciliation of EBITDA to Net Income

Reconciliation of EBITDA to Net Income

(Millions of U.S. dollars)	Predecessor		Successor		Combined		Successor 2010			Predecessor		Successor		Combined		
	Q1	April 1 - April 30		May 1 - June 30		Q2	2010		Q3	Q4		January 1 - April 30		May 1 - December 31		YTD
		Q1	Q1	Q1	Q1		Q1	Q1		Q1	Q1	Q1	Q1	Q1	Q1	
Segment EBITDA: ^(a)																
Olefins & Polyolefins - Americas	\$ 274	\$ 216	\$ 198	\$ 414	\$ 492	\$ 505	\$ 490	\$ 1,195	\$ 1,685							
Olefins & Polyolefins - Europe, Asia, International	152	78	174	252	289	125	230	588	818							
Intermediates & Derivatives	196	56	128	184	243	228	252	599	851							
Refining & Oxyfuels	3	76	21	97	140	212	79	373	452							
Technology	47	14	29	43	78	44	61	151	212							
Other	(32)	8	72	80	(44)	(29)	(24)	(1)	(25)							
Total EBITDA	640	448	622	1,070	1,198	1,085	1,088	2,905	3,993							
LCM inventory valuation adjustments	--	--	333	333	32	(323)	--	42	42							
Total EBITDA excluding LCM inventory valuation adjustments	640	448	955	1,403	1,230	762	1,088	2,947	4,035							
Add:																
Income from equity investments	55	29	27	56	29	30	84	86	170							
Unrealized foreign exchange loss	(202)	(62)	(14)	(76)	(7)	(1)	(264)	(22)	(286)							
Gain on sale of Flavors and Fragrance business	--	--	--	--	--	64	--	64	64							
Deduct:																
LCM inventory valuation adjustments	--	--	(333)	(333)	(32)	323	--	(42)	(42)							
Depreciation and amortization	(424)	(141)	(129)	(270)	(222)	(207)	(565)	(558)	(1,123)							
Impairment charges	(3)	(6)	--	(6)	--	(28)	(9)	(28)	(37)							
Reorganization items	207	7,181	(8)	7,173	(13)	(2)	7,388	(23)	7,365							
Interest expense, net	(409)	(299)	(120)	(419)	(186)	(222)	(708)	(528)	(1,236)							
Joint venture dividends received (Provision for) benefit from income taxes	(13)	(5)	(28)	(33)	--	(6)	(18)	(34)	(52)							
Fair value change in warrants	(12)	1,327	(28)	1,299	(254)	112	1,315	(170)	1,145							
Current cost adjustment to inventory	--	--	17	17	(76)	(55)	--	(114)	(114)							
Other	184	15	--	15	--	--	199	--	199							
Net income	(15)	9	8	17	(2)	(4)	(6)	2	(4)							
Less: Net (income) loss attributable to non-controlling interests	2	58	(5)	53	7	5	60	7	67							
Net income attributable to the Company	\$ 10	\$ 8,554	\$ 342	\$ 8,896	\$ 474	\$ 771	\$ 8,564	\$ 1,587	\$ 10,151							

(a) For periods prior to May 1, 2010, Predecessor segment operating income and EBITDA were determined on a current cost basis. For periods following May 1, 2010, Successor operating income and EBITDA were determined using the LIFO method of inventory accounting.

2011 Reconciliation of EBITDA to Net Income

Reconciliation of EBITDA to Net Income

(Millions of U.S. dollars)	Successor				
	2011				
	Q1	Q2	Q3	Q4	YTD
Segment EBITDA:					
Olefins & Polyolefins - Americas	\$ 484	\$ 578	\$ 673	\$ 407	\$ 2,142
Olefins & Polyolefins - Europe, Asia, International	333	275	261	62	931
Intermediates & Derivatives	270	314	297	173	1,054
Refining & Oxyfuels	210	353	519	(110)	972
Technology	91	42	45	36	214
Other	14	(9)	(7)	(32)	(34)
Total EBITDA	1,402	1,553	1,788	536	5,279
Adjustments to EBITDA:					
Berre refinery closure costs	-	-	-	136	136
Sale of precious metals	-	(41)	-	-	(41)
Corporate restructurings	-	61	14	18	93
Environmental accruals	-	16	-	-	16
Settlement related to Houston refinery crane incident	-	-	-	(15)	(15)
Insurance settlement	(34)	-	-	-	(34)
Total Adjusted EBITDA	1,368	1,589	1,802	675	5,434
Add:					
Income from equity investments	58	73	52	33	216
Unrealized foreign exchange (loss) gain	(3)	4	(17)	(11)	(27)
Deduct:					
Adjustments to EBITDA	34	(36)	(14)	(139)	(155)
Depreciation and amortization	(215)	(224)	(237)	(255)	(931)
Impairment charges	(5)	(13)	(26)	(8)	(52)
Reorganization items	(2)	(28)	-	(15)	(45)
Interest expense, net	(155)	(164)	(145)	(542)	(1,006)
Joint venture dividends received	(96)	(11)	(55)	(44)	(206)
Provision for income taxes	(263)	(388)	(489)	92	(1,048)
Fair value change in warrants	(59)	6	22	(6)	(37)
Other	(2)	(5)	2	2	(3)
Net income (loss)	660	803	895	(218)	2,140
Adjustments to EBITDA	(34)	36	14	139	155
Premiums and charges on early repayment of debt	-	12	-	431	443
Reorganization items	2	28	-	15	45
Asset retirement obligation	-	-	10	-	10
Fair value change in warrants	59	(6)	(22)	6	37
Impairment charges	5	13	26	8	52
Tax impact of net income (loss) adjustments	11	(21)	(14)	(151)	(175)
Adjusted Net Income	\$ 703	\$ 865	\$ 909	\$ 230	\$ 2,707
Earnings (loss) per share:					
Diluted earnings per share	\$ 1.15	\$ 1.38	\$ 1.51	\$ (0.38)	\$ 3.74
Adjustments to net income (loss)	0.08	0.11	0.03	0.79	0.97
Adjusted diluted earnings per share	\$ 1.23	\$ 1.49	\$ 1.54	\$ 0.41	\$ 4.71